

May 13, 2015

Univar USA Inc. Attention: WER Muni Team 8201 S. 212th Street Kent, WA 98032

Re: Notice of Intent to Award Contract in Response to Bay Area Chemical Consortium (BACC) Bid No. 14-2015 for Supply and Delivery of 12.5% Sodium Hypochlorite

Dear WER Muni Team,

After completing our review of the bids that were received in response to the Bay Area Chemical Consortium (BACC) solicitation for 12.5% sodium hypochlorite, Bid No. 14-2015, we are pleased to advise you that the bid submitted by Univar USA Inc. has been found to be complete and in compliance with all of the specifications described in the bid documents. Furthermore, the bid submitted by Univar USA Inc. was determined to be the lowest responsive bid for the supply and delivery of 12.5% sodium hypochlorite during the period July 1, 2015 through June 30, 2016, for the following Regions:

- North Bay
- East Bay
- South Bay
- Tri-Valley
- Peninsula
- Marin-Sonoma-Napa
- Sacramento Area
- Central Valley

Enclosed is a copy of the final bid tabulation results. Our review of the bid is complete, and the participating BACC Agencies should be contacting you shortly to discuss entering into contracts with Univar USA Inc. for their respective facilities.

Bay Area Chemical Consortium sincerely appreciates your efforts and participation in the competitive bid process.

If you have any questions, please feel free to contact me at (925) 875-2398.

Sincerely,

Louanne Ivy

Administrative Analyst II – Operations

DUBLIN SAN RAMON SERVICES DISTRICT

Cc: Bay Area Chemical Consortium Member Agencies

Enclosure

BAY AREA CHEMICAL CONSORTIUM (BACC) FINAL BID TABULATION FOR BID NO. 14-2015 SUPPLY AND DELIVERY OF 12.5% SODIUM HYPOCHLORITE OPEN DATE: TUESDAY, APRIL 14, 2015 @ 9:00 A.M. PDT

						Marin-Sonoma-		
BIDDER	North Bay Unit Price Per Gallon	East Bay Unit Price Per Gallon	South Bay Unit Price Per Gallon	Tri-Valley Unit Price Per Gallon	Peninsula Unit Price Per Gallon	Napa Unit Price Per Gallon	Sacramento Unit Price Per Gallon	Central Valley Unit Price Per Gallon
Hasa Inc.	\$0.715	No Bid	No Bid	\$0.756	No Bid	No Bid	No Bid	No Bid
Univar USA Inc.	\$0.4015	\$0.4111	\$0.4105	\$0.4025	\$0.425	\$0.5210	\$0.5210	\$0.4685
Olin Corporation	\$0.505	\$0.505	\$0.415	\$0.505	\$0.525	\$0.535	\$0.545	\$0.505
Sierra Chemical Co.	\$0.80	\$0.80	\$0.80	\$0.80	\$0.80	\$0.80	\$0.80	\$0.80
Northstar Chemical	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Thatcher Company of California	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid

Lowest Responsive Bid

		OPTIONAL	OPTIONAL BID ITEMS	
	North Bay	South Bay	South Bay	Sacramento
	Ironhouse	City of	City of	Placer County
	Sanitary District	Gilroy	Morgan Hill	Water Agency
	Unit Price/Gal	Unit Price/Gal	Unit Price/Gal	Unit Price/Gal
Hasa Inc.	No Bid	No Bid	No Bid	No Bid
Univar USA Inc.	\$1.9933	\$2.71	\$1.9186	\$2.71
Olin Corporation	No Bid	No Bid	No Bid	No Bid
Sierra Chemical Co.	\$1.85	\$2.20	\$2.05	\$2.60
Northstar Chemical	No Bid	No Bid	No Bid	No Bid
Thatcher Company of California	No Bid	No Bid	No Bid	No Bid
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